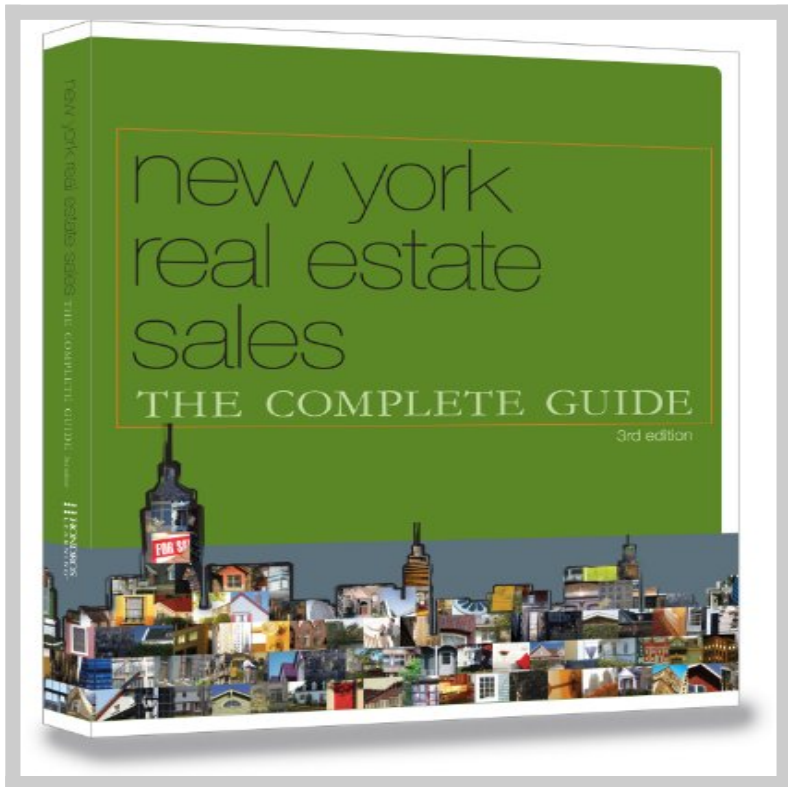


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New York Real Estate Sales Book Preview

New York Real Estate Sales The Complete Guide is a thorough treatment of real estate principles and practices for prelicensing students in New York. The text covers the fundamentals of the real estate profession, that is needed to fulfill the 75-hour curriculum requirement in New York. Students are introduced to everything from real estate law to property management all the information future real estate professionals need, not only to pass the state licensing exam, but to successfully enter their new careers! The author team for New York Real Estate Sales consists of veteran instructors and real estate professionals, as well as subject and industry subject matter experts. This text was written with the understanding that every student brings a different level of experience and learning style to the classroom. It is easy to use and easy to understand

ensuring all students can successfully master New York's prelicensing requirements, and begin a fulfilling career as a real estate professional.